

FIG. 1

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42

Family Advisor
Aurora

Selection Room
Services
Products
Customers
Cash Advances
Setup
Shipping Addresses
Order / Update
Inventory Update
Casket Price List
Urn Price List
Service Price List

Aurora Casket Company

10944 Marsh Road
Aurora, IN 47001
Phone: 812-926-1111
Fax: 812-926-1148
<http://www.auroracasket.com>
advisor@auroracasket.com

Fig. 2



Biographical Information

Existing Record: 8456890 Rev. Jernu

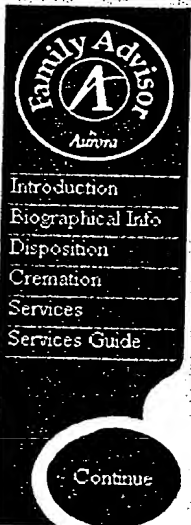
Name (Last, First):

Account/ID Number:

Date:

Pre-Planning: ☐

Fig. 3



Family Services Selection Guide

Have you determined the disposition?

☒ Burial

☐ Cremation

There are several types of services available to you. You can have a viewing, funeral ceremony, memorial service, graveside service or a combination of services. What type of service(s) are you interested in holding?

☐ Viewing

☐ Funeral Ceremony

☐ Memorial Service

☐ Graveside Service

The traditional ceremony is held over a two-day period. This normally includes the viewing in the evening with the ceremony the following day or you can have the services in one day. Which do you prefer?

☐ Multiple Days

☐ One Day

The services can be held at our facility or at a facility of your choice. Families sometimes choose their place of worship to hold the services. Where would you like to conduct the services?

☐ Viewing - Funeral Home

☐ Viewing - Other Facility

☐ Funeral Ceremony - Funeral Home

☐ Funeral Ceremony - Other Facility

☐ Memorial Service - Funeral Home

☐ Memorial Service - Other Facility

Fig. 4

Services

59

Viewing

64

For some families, the viewing is a step in the emotional recovery process. This gathering, whether private or public, of family or friends surrounds you with the support and understanding you need. While the viewing is not necessary for all families, it can assist in the grieving process.

68



64

Ken Cullinger
Bereavement Consultant
Professor, Mount St. Joseph College
Cincinnati, OH

Funeral Ceremony
Memorial Service
Graveside Service

72

Close

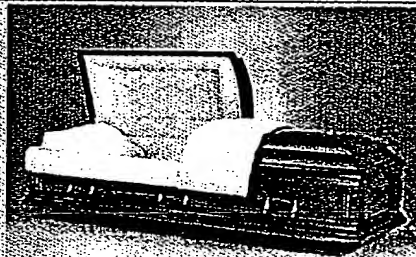
Fig. 5a

Wood Caskets

64

This North American hardwood is known for its distinctive grain along with an unsurpassed strength and durability. Maple is a favorite hardwood in the home furnishing industry.

Many of the same characteristics that make it appealing for use in the home also make it popular for use in casket construction.



61

66

To see more information on specific types of wood caskets and to view the different types of wood caskets, click on the following:

☐ Mahogany ☐ Oak ☐ Cherry ☐ Maple ☐ Poplar ☐ Hardwood Veneer

To see different aspects of how wood caskets are made, click on the following:

☐ Wood Finish ☐ Interior Finishing Process

70

72

Close

Fig. 5b



Introduction
Biographical Info
Services Guide
Select Services
Casket Guide
Select Casket

Save &
Continue

Summary

Summary

Name: Ray, Jerry
Account/ID Number: 8456890

Service	Tax	Qty.	Each	Cost
Limited Funeral Offering	<input checked="" type="checkbox"/>	1	\$2,155.00	\$2,155.00
Air Shipping Container	<input checked="" type="checkbox"/>	1	\$105.00	\$105.00
Equipment and Staff Services for Grave Side Services	<input checked="" type="checkbox"/>	1	\$265.00	\$265.00
Prayer Cards	<input checked="" type="checkbox"/>	1	\$25.00	\$25.00
	<input type="checkbox"/>	1	0	\$0.00
	<input type="checkbox"/>	1	0	\$0.00
	<input type="checkbox"/>	1	0	\$0.00
90 \$			Service Tax:	\$1.25
94 \$			Service Total:	\$2,551.25
Product	Qty.	Each	Cost	
Dance of Life	1	\$3,000.00	\$3,000.00	
2308 Courtney Taupe Brushed 1901 Pink Velvet	2	\$5,000.00	\$10,000.00	
2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM	1	\$5,000.00	\$5,000.00	
2889 Regal Brushed 2490T Sandalwood Premium Velvet GM	1	\$5,000.00	\$5,000.00	
	1	0	\$0.00	
	1	0	\$0.00	
	1	0	\$0.00	
90 \$			Product Tax:	\$1,150.00
94 \$			Product Total:	\$24,150.00
94 \$			SUBTOTAL:	\$26,701.25
Cash Advance Items			Amount	
Flowers			0	
Clergy Honorarium			0	
Organist			0	
98 \$			Cash Advance Total:	\$0.00
100 \$			CUSTOMER TOTAL:	\$26,701.25

Fig. 6a



44 {
Introduction
Biographical Info
Services Guide
Select Services
Casket Guide
Select Casket
Order / Update

40

Aurora Casket Company

104

Name: Five, Cust 102

Account/ID Number: 55555

83 Service		86 Qty	88 Each	90 Cost
Limited Funeral Offering		1	\$2,155.00	\$2,155.00
Embalming		1	\$495.00	\$495.00
Clothing		1	\$50.00	\$50.00
Prayer Cards		1	\$25.00	\$25.00
Air Shipping Container		1	\$105.00	\$105.00
Use of Facilities and Staff Services for Visitation(per day)		1	\$425.00	\$425.00
90 { Service Tax:				\$3.75
94 { Service Total:				\$3,258.75
Product		Qty	Each	Cost
2308 Princeton Light Brushed Copper 1524C Champagne Velvet		1	\$5,000.00	\$5,000.00
90 { Product Tax:				\$250.00
94 { Product Total:				\$5,250.00
94 { SUBTOTAL:				\$8,508.75
98 { Cash Advance				Amount
No Cash Advances Collected 76 {				\$0.00
98 { Cash Advance Total:				\$0.00
100 { CUSTOMER TOTAL:				\$8,508.75

Order / Update

108

82

Fig 6b



Enter Username:

Enter Password:

ما وفت

138

Fig 7a

[illegible][illegible]

Family Memento Keepsake
Keepsake/Cross
Keepsake/Praying Hands
Keepsake/Rose

139

List

✓ 137

<u>Material</u>	<u>Price</u>
Sculptured Bronze	\$3000
Cast Bronze	\$2800
Sculptured Bronze	\$2500
Sculptured Bronze	\$1800
Cast Bronze	\$1700
Cast Bronze	\$1580
Sculptured Bronze	\$1500
Sculptured Bronze	\$1400
Cast Bronze	\$1400
Cast Bronze	\$1400
Sculptured Bronze	\$1200
Sculptured Bronze	\$0
Cast Bronze	\$0
Cast Bronze	\$0
Cloisonne	\$0
Pewter	\$0
Cast Bronze	\$0
Cast Bronze	\$0
Cast Bronze	\$0
Cast Bronze	\$0

Fig 7b



Selection Room
Services
Products
Customers
Cash Advances
Setup
Shipping Addresses
Order / Update
Inventory Update
Casket Price List
Urn Price List
Service Price List

Save All
Services

Services

Tax Rate: 5%

Current Services

\$2,555.00	Traditional Funeral Offering
\$2,155.00	Limited Funeral Offering
\$425.00	Use of Facilities and Staff Services for Visitation(per day)
\$265.00	Equipment and Staff Services for Grave Side Services
\$495.00	Embalming
\$105.00	Air Shipping Container
\$50.00	*Clothing
\$25.00	*Prayer Cards

*Tumble Service

Service: Price: Tax:

Service Category: Packages

Service Description:

Add Service

Delete Service

Edit Service

Fig 8



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Save Selection

Product Tax Rate: 5%

166 40 164 Metal Casket Product 165 156 172

Product Code	Product	Material Type	Price	Retail	Markup	Margin	QTY Sold	Pop
A28160	2889 Regal Brushed 2490T Sandalwood Premium Velvet GM	Bronze	\$3,379.00	\$5,000.00 50	1.48	\$1,621.00	3	56
A22855	2299 Glacier Blue Brushed 2601 Blue Premium Velvet G & B/M	Bronze	\$2,284.00	\$5,000.00 50	2.19	\$2,716.00	5	56
A22775	2298 Coral Mist 2704 Pink Premium Velvet	Bronze	\$2,102.00	\$5,000.00 50	2.38	\$2,898.00	3	56
A24320	2444 Aberdeen Starlight Brushed 1526C Pearl Premium Velvet	Bronze	\$2,054.00	\$5,000.00 50	2.43	\$2,946.00	0	56
A24491	2485 Executive Dark Brushed 1524C Pearl Premium Velvet	Bronze	\$2,054.00	\$5,000.00 50	2.43	\$2,946.00	1	56
A21920	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM	Copper	\$2,284.00	\$5,000.00 50	2.19	\$2,716.00	7	56
	CM							
A23370	2357 Vintage Sierra Brushed 1524C Pearl Premium Velvet	Copper	\$1,820.00	\$4,000.00 50	2.20	\$2,180.00	0	56
A23310	2308 Princeton Light Brushed Copper 1524C Champagne Velvet	Copper	\$1,759.00	\$5,000.00 50	2.84	\$3,241.00	0	56
A23320	2308 Courtney Taupe Brushed 1901 Pink Velvet	Copper	\$1,759.00	\$5,000.00 50	2.84	\$3,241.00	9	56
A23305	2308 Victoria Silver Rose 1426C Pink Velvet	Copper	\$1,619.00	\$5,000.00 50	3.09	\$3,381.00	0	56
A23315	2308 Carlyle Trojan Gunmetal 1524C Silver Velvet	Copper	\$1,619.00	\$5,000.00 50	3.09	\$3,381.00	0	56
A23325	2308 Stanwyck Diamond Blue 1524C Blue Velvet	Copper	\$1,619.00	\$5,000.00 50	3.09	\$3,381.00	0	56

161 Page number 11 2 3 4 5 6 7 8 9 10 3 160

162 { Urns/Crem Caskets Wood Caskets Save Selection

Fig. 9



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Customer List

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

Five, Curt	55555
Four, Curt	4444
Ray, Jerry	8456890

178

118

179

176

Fig. 10a



- Selection Room
- Services
- Products
- Customers
- Cash Advances
- Setup
- Shipping Addresses
- Order / Update
- Inventory Update
- Casket Price List
- Urn Price List
- Service Price List

Delete Customer

Customer Information

Customer: Jerry Ray
Customer #: 8456890
Date: 6/6/1999
Arrangement: At-Need

Service: Limited Funeral Offering	Cost: \$2,155.00
Service: Air Shipping Container	Cost: \$105.00
Service: Equipment and Staff Services for Grave Side Services	Cost: \$265.00
Service: Prayer Cards	Cost: \$25.00

Product: Dance of Life	Cost: \$3,000.00
Product: 2308 Courtney Taupe Brushed 1901 Pink Velvet	Cost: \$5,000.00
Product: 2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM	Cost: \$5,000.00
Product: 2889 Regal Brushed 2490T Sandalwood Premium Velvet GM	Cost: \$5,000.00

Item: None required at this time.

180

Fig. 10b

- 184

Current Cash Advances

Family Advisor

Autism

Selection Room

Services

Products

Customers

Cash Advances

Setup

Shipping Addresses

Order / Update

Inventory Update

Casket Price List

Urn Price List

Service Price List

Save All Items

Flowers

Clergy Honorarium

Organist

Cash Advance

Add Item

Delete Item

Edit Item

Fig 11



112 Selection Room
Services
Products
Customers
Cash Advances
Setup
122 Shipping Addresses
Order / Update
Inventory Update
Casket Price List
Urn Price List
Service Price List

Save Setup

Funeral Home Setup

40 Funeral Home Name: Aurora Casket Company
Aurora Account #: 10
Address: 10944 Marsh Road
Address:
City: Aurora
State: IN
Postal Code: 47001
Phone: 812-926-1111
Fax: 812-926-1148
Internet Address: http://www.auroracasket.com
Email: cadvisor@auroracasket.com
Services Tax Rate: 5 %
Products Tax Rate: 5 %
Username: aurora
Password:
Confirm Password:
Display Total Prices: Yes ☒ 194

Computer Setup

FTP Site: 208.161.85.144
Login ID: g00573/3s
Password: c0sk3tm0a
Service Center: 12

* Denotes a required field

Family Advisor Version 2.0

Development Team


Chris Barron
Charles (Chip) Day
Nancy Koors
Mark Morton
Les Murch

* Denotes a required field Contract Information

Disclosure Information

202 The goods and services shown are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in

Fig. 12



Selection Room
 Services
 Products
 Customers
 Cash Advances
 Setup
 Shipping Addresses
 Order / Update
 Inventory Update
 Basket Price List
 Un Price List
 Service Price List

**Save All
 Addresses**

Shipping Addresses

Location Name: *
Address1: *
Address2: *
City / State / Zip: * * *
Phone: *
Fax: *
Internet Address:
Email:

* Denotes a required field.

Aurora Casket Company Shipping Dock
Chip's Shipping Dock
209 209 210

Add Address

Delete Address

Edit Address

Order / Update

Select Customer	Products
Four, Cust	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM
Five, Cust	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM
Ray, Jerry	2889 Regal Brushed 2490T Sandalwood Premium Velvet GM
	2199 Dark Brushed Copper 2501C Rosetan Premium Velvet CM
	2308 Courtney Taupe Brushed 1901 Pink Velvet
	Dance of Life

Upload Orders



Selection Room
Services
Products
Customers
Cash Advances
Setup
Shipping Addresses
Order / Update
Inventory Update
Casket Price List
Urn Price List
Service Price List

40

Order / Update

230

Order Now: ☒ Yes

Arrangement Type: ☒ At-Need

Customer Number: 8456890

Customer Name: Jerry Ray

Product Code: 3CADL0

Description: Dance of Life

Quantity: 2 Set to 0 to Delete

Normal Delivery: ☒ Yes

If No What Time: 232

Special Instructions:

Insurance Company:

Policy Number:

Date Of Contract:

P.O.:

Arranger:

Account Number: 10

Ship To: Aurora Casket Company Shipping Dock

Phone Number: 812-926-1111

50

Order Now: ☒ Yes

Arrangement Type: ☒ At-Need

Customer Number: 8456890

Customer Name: Jerry Ray

Product Code: A28160

Description: 2889 Regal Brushed 2490T Sandalwood Premium Velvet GH

Quantity: 1 Set to 0 to Delete

Normal Delivery: ☒ Yes

If No What Time: 232

Special Instructions:

Insurance Company:

Policy Number:

Date Of Contract:

P.O.:

Arranger:

Account Number: 10

Ship To: Aurora Casket Company Shipping Dock

Phone Number: 812-926-1111

Fig. 14b

209

209

234

Submit Orders Reset

00000-99000000

Selection Room

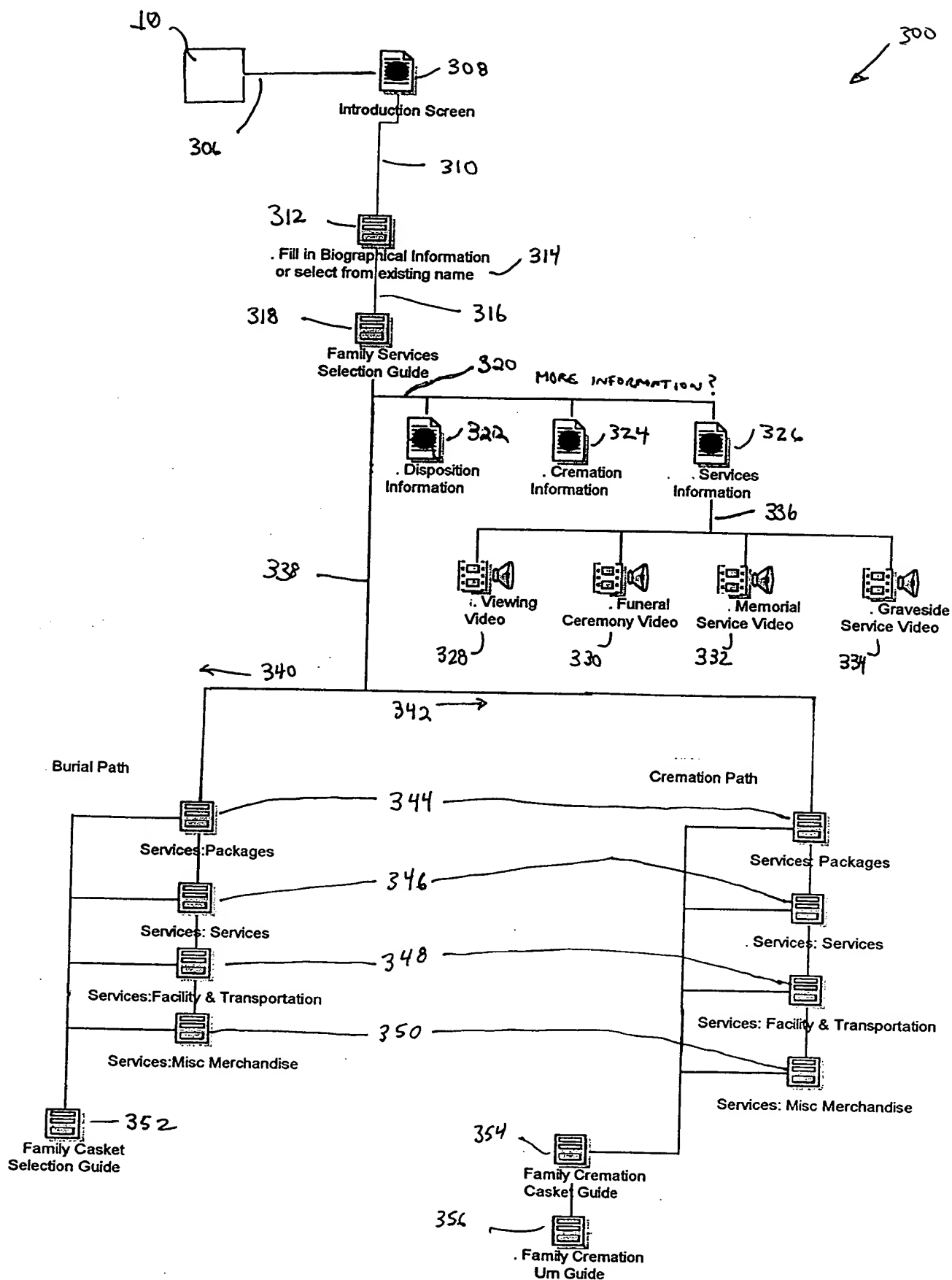


Fig. 15

Family Casket Selection Guide

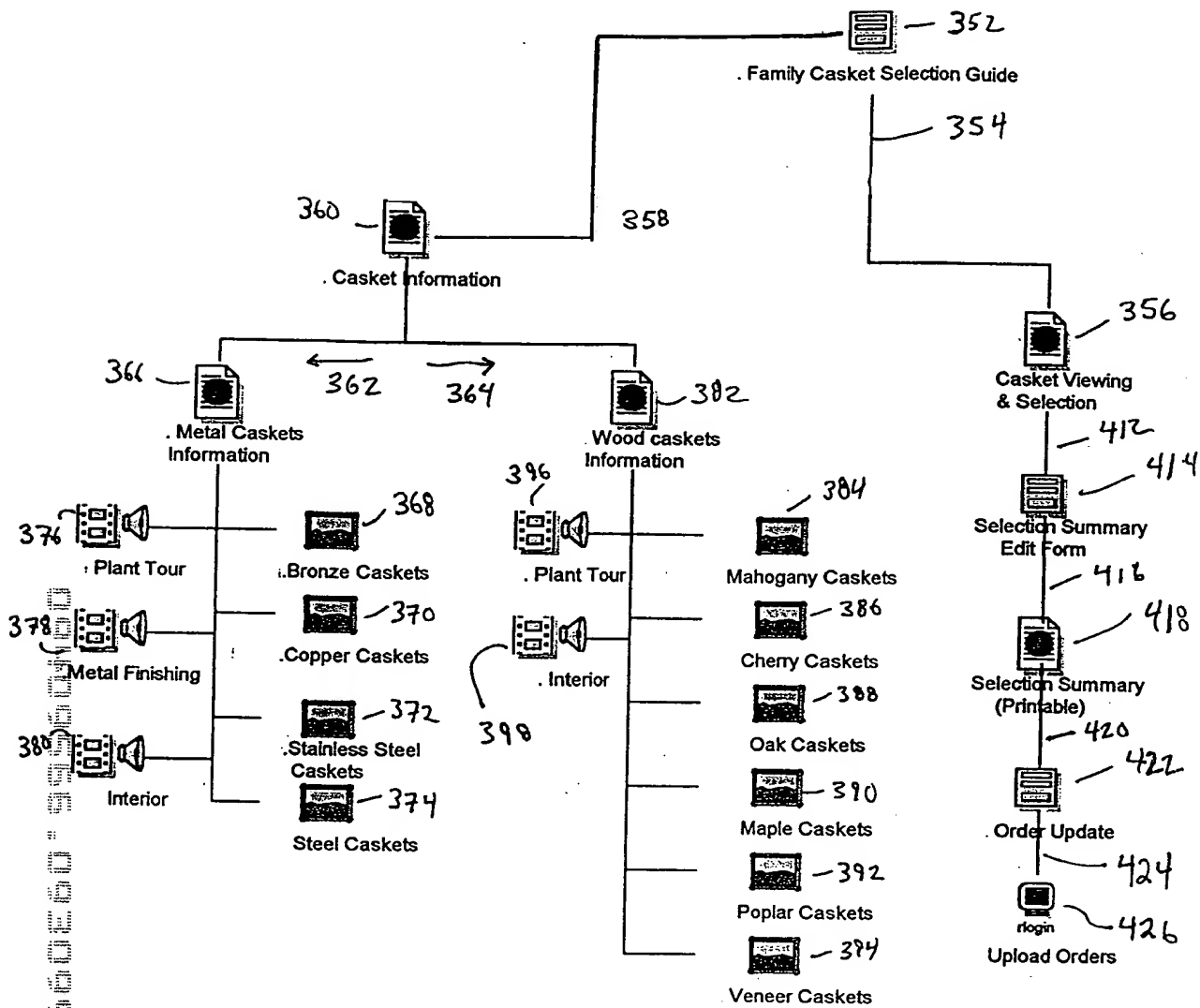


Fig 16

19°	18°	17°	16°	15°	14°	13°	12°	11°	10°	9°	8°	7°	6°	5°	4°	3°	2°	1°	0°
1000000	999999	999998	999997	999996	999995	999994	999993	999992	999991	999990	999989	999988	999987	999986	999985	999984	999983	999982	999981

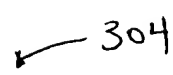


Fig. 17